

# GFIE index March 2013

## Comments from Mr. Pierre-Jean ALBRIEUX, President of the GFIE :

**+18.82% for the index of March. For now, it follows the slope of the 2011 index! In the past, I wrote, or maybe said, that one has the suppliers he deserves... It is not possible to let the activity acting as a yo-yo to then hope being delivered immediately (this is a euphemism) except for the activity of some of our members that have a visibility less than a week! When I say euphemism I think of customers that ask for being delivered and then send their order a month later... With, of course, conditions of settlement on the invoice date that are not modified and always out-dated compared to the maximum given by the LME (Law of Modernization of the Economy). There are things a small or very small business cannot do. Bad practises in customers/suppliers are back.**

**Now, while concluding, the icing on the cake: would you believe it, in this large building on the banks of the Seine which has a landing strip for helicopters and river shuttles, a man most likely clever (read this humorously) is thinking about implementing a LME per sector! Not so bad, is it? In the definition of Jobs according to Michel Audiard, he is much more than a Squadron Chief: at least a General of Air Force. Sir, Sirs, stop doing marketing ploys on small and very small businesses' back. They are those which keep the French economy going and they are those, for the most part, which won't see any sign of your pseudo aids to small businesses. Stop doing marketing ploys on our back. Start by dividing by two the number of deputies and senators and by removing all these levels piled up in regional boards of elected representatives and other regional authorities: chief of staff, deputy director of this, personal secretaries, this is too much! Structure auditors, use the lean management and learn how to organise yourselves, be the first to be competitive, the others will follow.**

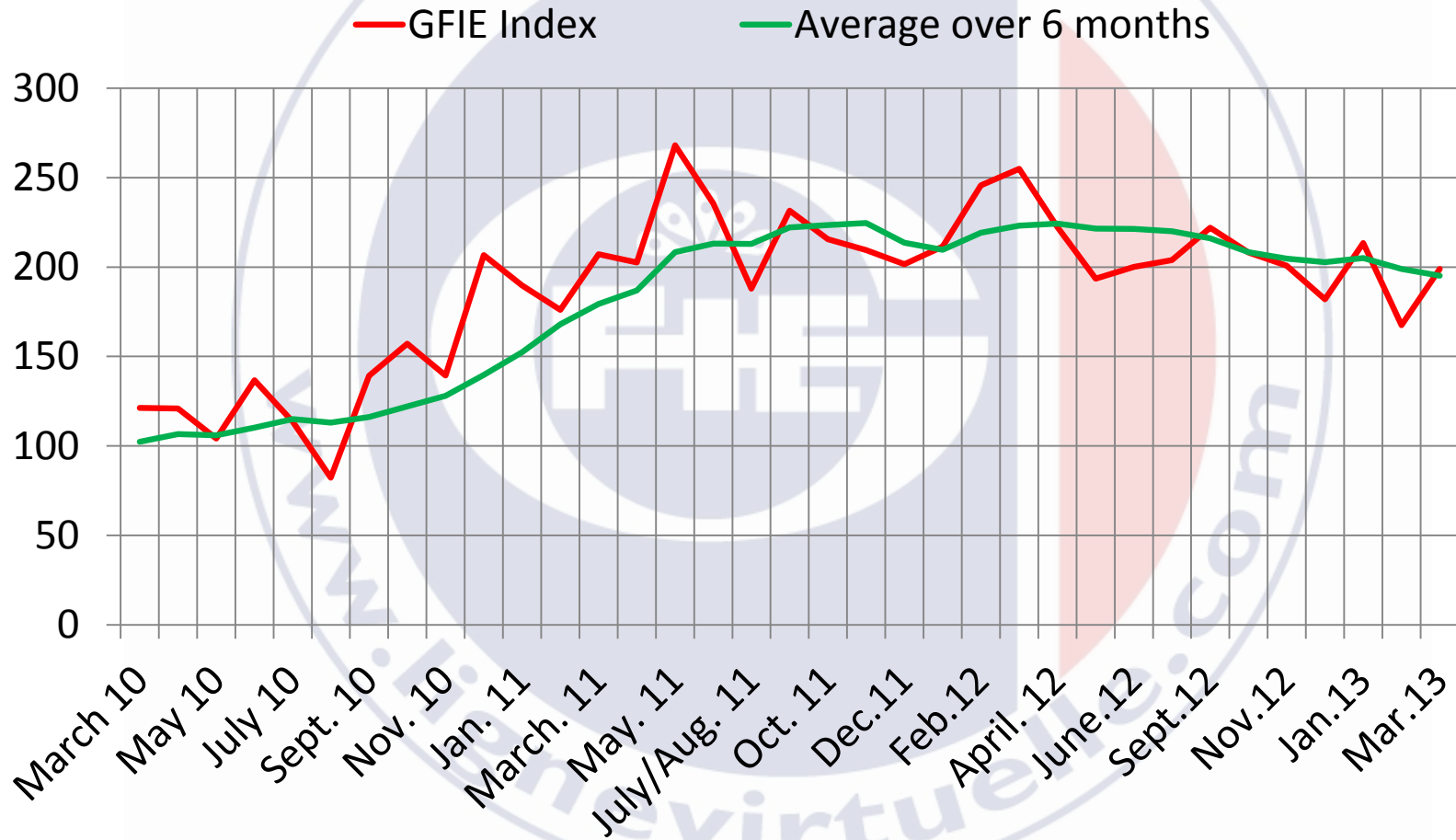
**Yes, I am angry.**

# GFIE index March 2013

Trust index 5.30	Index variation over the month of February: + 18.82 %	Book bill 1.067
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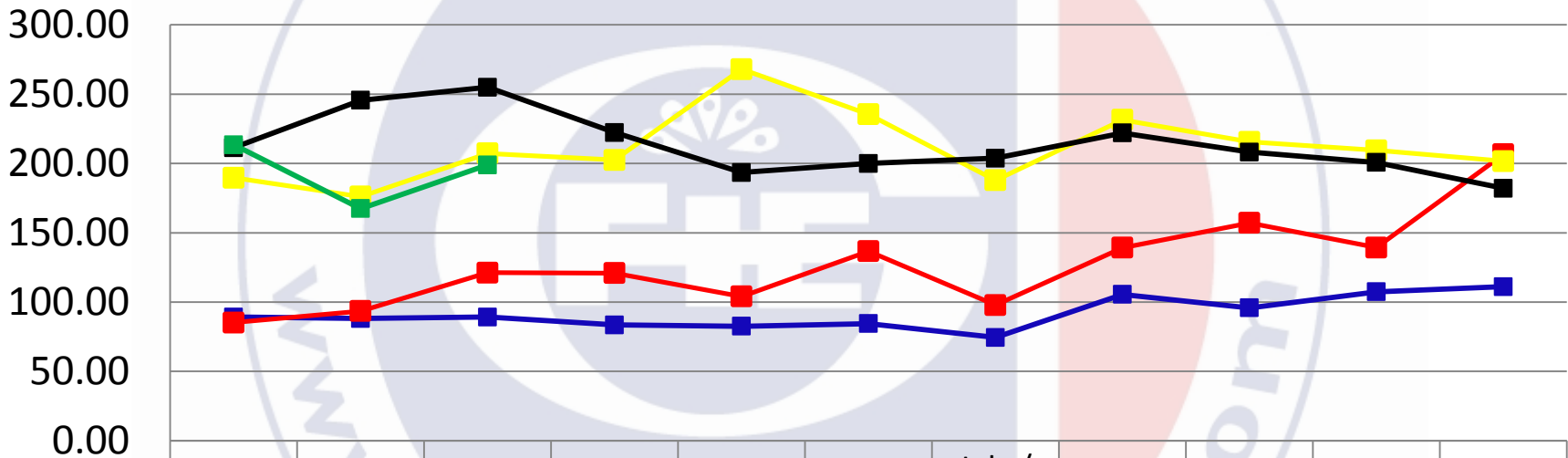
	March-12	April-12	May-12	June-12	July/ Aug -12	Sept-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	March-13
GFIE Index	254,93	222,34	193,45	200,04	203.81	221.98	208.16	200.74	182.08	213.47	167.47	198.99
Average over 6 months	223,10	224,23	221,57	221,30	220.03	216.09	208.30	204.70	202.80	205.04	198.98	195.15

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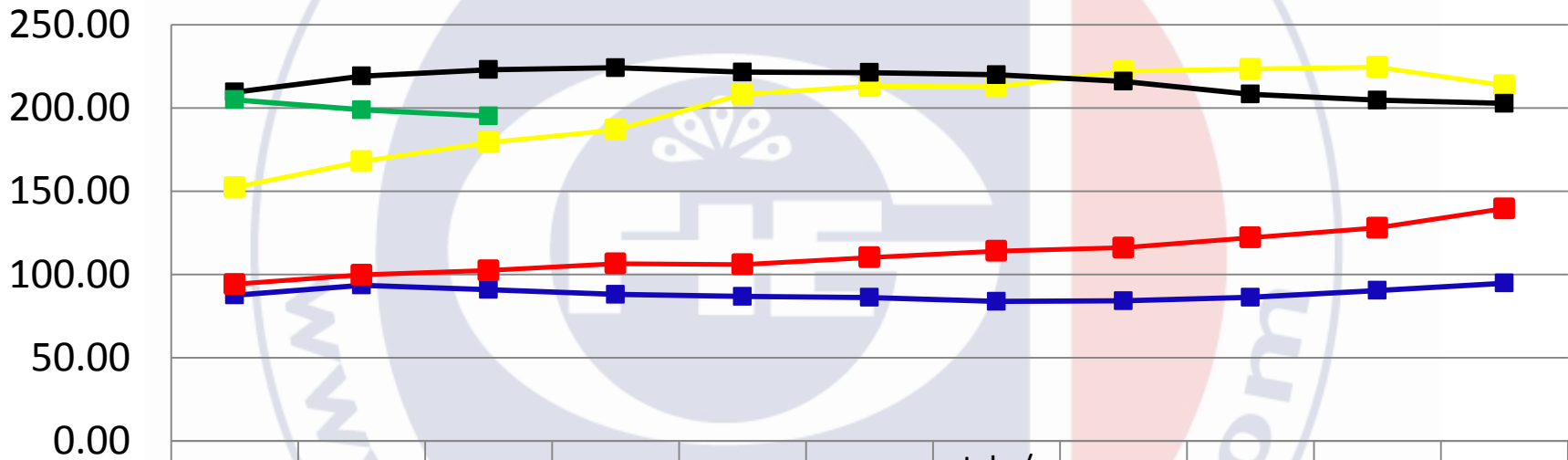
Evolution of the GFIE index between 2008 & 2013



	Jan.	Feb.	March	April	May	June	July / August	Sept.	Oct.	Nov.	Dec.
■ 2009	89.26	88.17	89.27	83.50	82.60	84.46	74.51	105.49	95.87	107.40	111.10
■ 2010	85.23	93.54	121.23	120.90	104.10	136.70	97.90	139.20	157.10	139.30	206.64
■ 2011	189.70	176.11	207.21	202.49	268.02	235.44	187.88	231.47	215.57	209.44	201.66
■ 2012	211.41	245.61	254.93	222.34	193.45	200.04	203.81	221.98	208.16	200.74	182.08
■ 2013	213.47	167.47	198.99								

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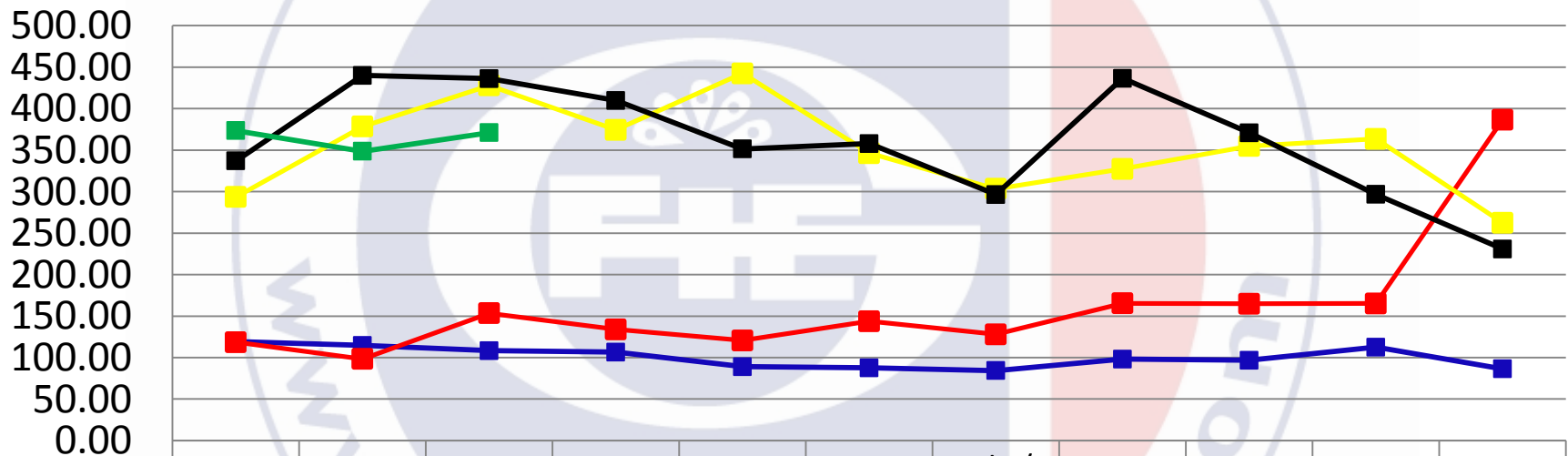
Evolution of the average over 6 months between 2008 & 2013



	Jan.	Feb.	March	April	May	June	July / August	Sept.	Oct.	Nov.	Dec.
■ 2009	87.64	93.55	90.96	88.00	86.80	86.21	83.81	84.18	86.24	90.37	94.81
■ 2010	94.20	99.77	102.40	106.57	106.02	110.28	114.07	116.12	122.15	128.02	139.67
■ 2011	152.36	168.01	179.34	186.91	208.36	213.16	212.86	222.09	223.48	224.64	213.58
■ 2012	209.57	219.19	223.10	224.23	221.57	221.30	220.03	216.09	208.30	204.70	202.80
■ 2013	205.04	198.98	195.15								

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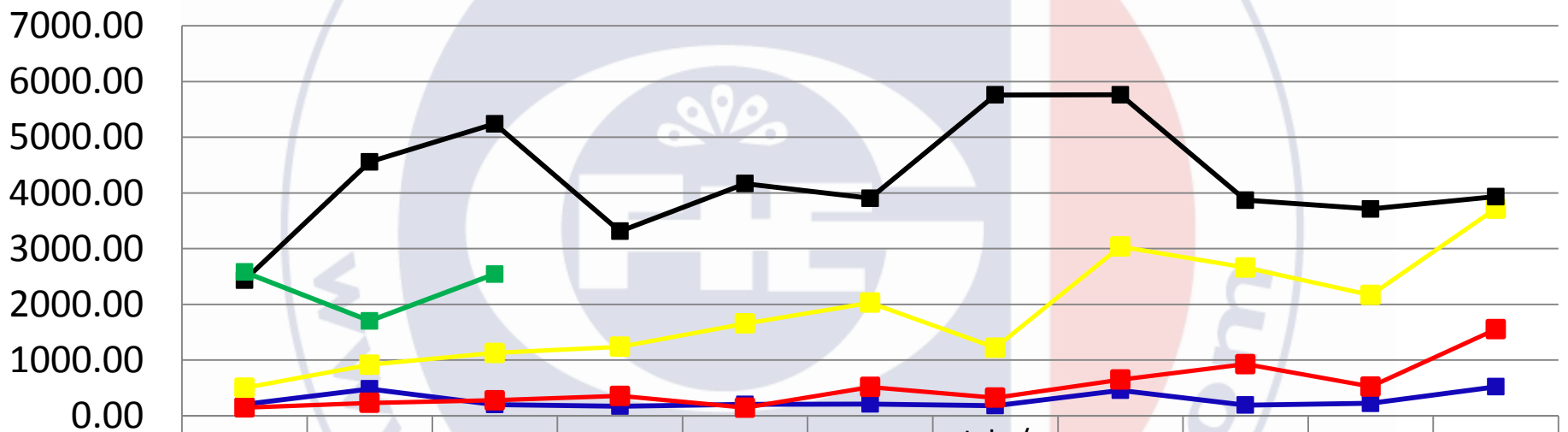
Electronic goods index



	Jan.	Feb.	March	April	May	June	July / August	Sept.	Oct.	Nov.	Dec.
2009	119.21	114.63	108.37	106.60	89.03	87.67	84.21	98.12	96.78	112.59	86.46
2010	118.60	98.40	153.51	133.88	120.61	143.77	128.05	165.36	164.78	165.24	386.59
2011	293.50	378.44	427.96	374.30	442.53	346.23	303.38	327.33	354.95	363.44	262.48
2012	337.08	440.08	436.10	409.89	351.34	357.94	296.49	436.43	370.90	296.57	230.87
2013	373.42	348.60	371.13								

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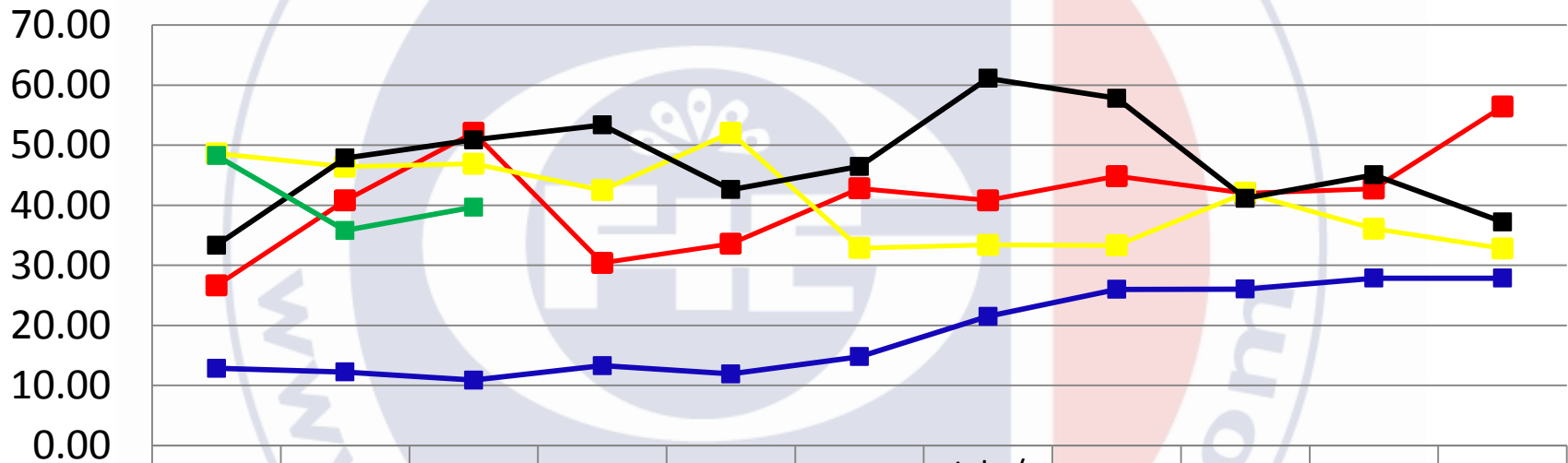
**Machines, products and services to production index**



	Jan.	Feb.	March	April	May	June	July / August	Sept.	Oct.	Nov.	Dec.
■ 2009	205.66	481.87	201.23	173.66	205.11	211.62	181.69	457.35	193.35	224.16	522.48
■ 2010	147.52	231.75	278.88	356.81	144.97	516.57	325.67	648.89	927.18	523.33	1552.84
■ 2011	500.98	916.13	1128.12	1238.90	1657.60	2029.22	1221.25	3038.58	2661.48	2167.33	3717.04
■ 2012	2434.67	4557.23	5240.16	3312.38	4168.77	3903.69	5760.92	5761.92	3871.15	3714.20	3934.13
■ 2013	2580.52	1703.32	2543.80								

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Export index

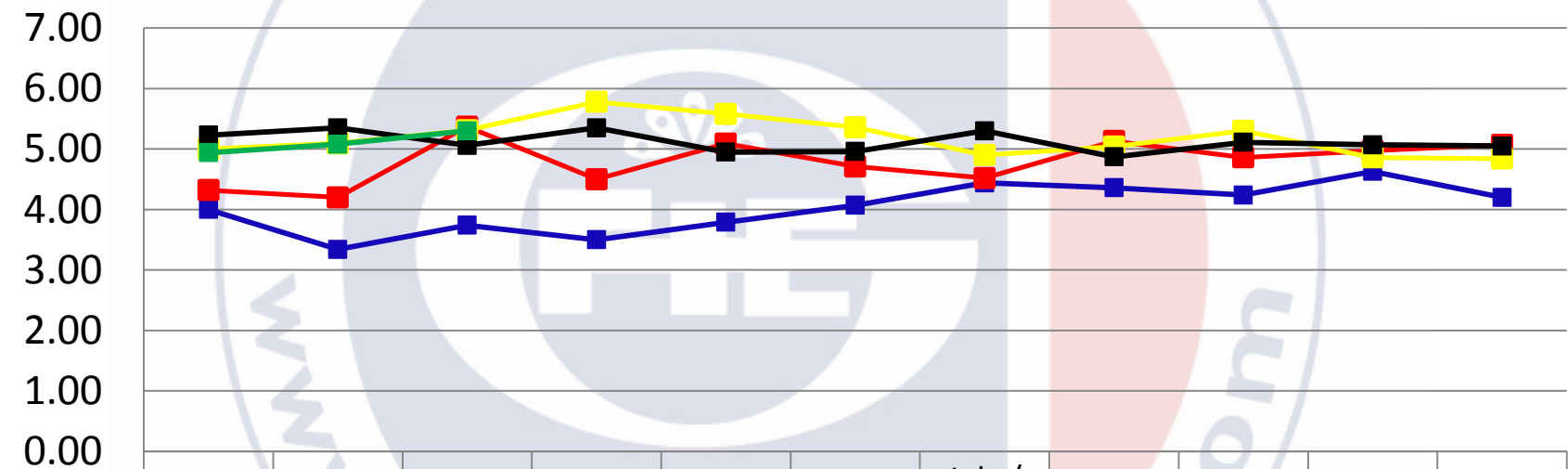


	Jan.	Feb.	March	April	May	June	July / August	Sept.	Oct.	Nov.	Dec.
■ 2009	12.85	12.25	10.89	13.30	11.92	14.81	21.50	25.99	26.04	27.88	27.87
■ 2010	26.64	40.80	52.06	30.40	33.59	42.81	40.82	44.84	42.00	42.76	56.41
■ 2011	48.62	46.41	46.92	42.51	52.07	32.89	33.39	33.32	42.08	36.11	32.80
■ 2012	33.35	47.86	50.89	53.37	42.60	46.48	61.13	57.83	41.17	45.07	37.23
■ 2013	48.25	35.81	39.68								



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Trust index



	Jan.	Feb.	March	April	May	June	July / August	Sept.	Oct.	Nov.	Dec.
2009	4.00	3.34	3.74	3.50	3.79	4.07	4.44	4.36	4.24	4.63	4.20
2010	4.32	4.20	5.37	4.50	5.09	4.71	4.52	5.13	4.86	4.97	5.07
2011	5.00	5.09	5.31	5.78	5.58	5.36	4.90	5.04	5.30	4.86	4.84
2012	5.23	5.35	5.06	5.35	4.95	4.96	5.30	4.87	5.11	5.07	5.05
2013	4.94	5.08	5.30								

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**Book Bill**

